

Report Suggestions for Market or Purchasing:

Annual Analysis by Month (S,R,/,6)

There are 4 options for this report: Dollars only, Dollars and quantities, Dollars and quantities per SKU and Quantities only. The first three give you a selector box option to make selections or exclusions. You enter a beginning and ending date and choose written, delivered or posted. You can sort by department, vendor, type or ad source and choose paid unpaid or both. Option 4 has a different selector box and an ending date only. You can choose a specific fabric or all fabrics. This detailed report gives you Qty sold per store for each month of the last year and lists total sold, on hand, allocated and on order sorted by vendor and model.

Top Sellers / Slow Movers (I,R,/,7)

Option 1 (Standard) has a selector box and allows you to enter a beginning and ending date, have it sort by units sold, dollars, rate of sale or margin and list variables separately. You then get 3 choices for the report, standard, subtotals per model, and summary per model. You can include items that haven't sold at all.

Option 2 (Simple/Written Sales) has a selector box and allows you to enter a date range and choose written, delivered, posted or paid in full, display variables and include only fully deliverable line items.

Inventory Par Level Report (I,R,/,5,1)

This report allows you to put in a date range, but runs to the end of the month only. You have a selector box option and can list variables and are able to sort by GMROI, dollars delivered, units delivered or vendor/model. It will give you beginning, received, delivered and ending units and dollars. It will also give you average lead-time and out of stock days.

Reorder Statistics (I,R,/,/,7)

This report asks for a starting date. It will give you Average days to sell and arrive, suggested quantity, quantity here and on order, quantity needed shipping weight and cubes.

Open To Buy (I,R,/,/,1)-

This report will allow a summary or 3 month projection. It gives you dollars by department. You must set up monthly parameters prior to running this report. Call Software Support for complete details.

Inventory Trial Balance (I,R,/,/2)

This report has 4 options: Summary with dollars, Detail with dollars, and Summary with quantities, and La-Z-Boy Unit Control. There is a selector box that allows you to select or exclude vendor, department, type, store, location, PO, SO or Model. You will be asked for beginning and ending dates. You can sort by vendor dept, type or location and you can choose stock adjustments only. You will be able to see beginning balance, new purchases, cost of sold merchandise, ending value, new sales. The summary report will give you the margin.